

# PaperTrl, Inc.

Brilliantly Capable. Remarkable Affordable

Steve Weber  
President & CEO

# PaperTrl Overview

## Procure-to-Pay for the Construction Industry

- 1 INTEGRATED PLATFORM**

PaperTrl automates the procure-to-pay process for project-based organizations  
PROCURE > RECEIVE > 3-WAY MATCH > APPROVE BILL > PAY DIGITALLY
- 2 DIFFERENTIATED APPROACH**

Built specifically to support project accounting needs in the construction industry, yet flexible enough to support horizontal AP needs in any industry
- 3 EXPERIENCED LEADERSHIP**

Led by a team with deep SaaS, payments, and construction experience including 3 exits and \$13B in credit card processing
- 4 HUGE MARKET OPPORTUNITY**

Focused on mid-sized companies in the construction market (24,000+ companies between \$10-500M)

## THE PROBLEM:

**The construction industry is plagued by supply chain issues that threaten contractors' cash flow, project profitability, and their ability to deliver on time and on budget.**

According to PwC, the construction industry has a sales outstanding average of 51 days—the longest of any industry in the US.

**PaperTrl is a procure-to-pay software platform  
specifically designed for the unique  
requirements of the construction supply chain.**



# How PaperTrl Solves the Problem



## Procurement

Unlike other AP solutions, includes procurement to manage purchase orders, receive materials, and match them to vendor invoices



## Project Orientation

Tracks expenses by project to gain better visibility into project profitability



## Automated Workflows

Automates invoice approval workflows to eliminate paper and email from the process



## Embedded Payments

Integrated digital payments including credit card and mobile wallet payments



## Vendor Portal

Vendor portal to exchange purchase orders, invoices, and payments with project suppliers.



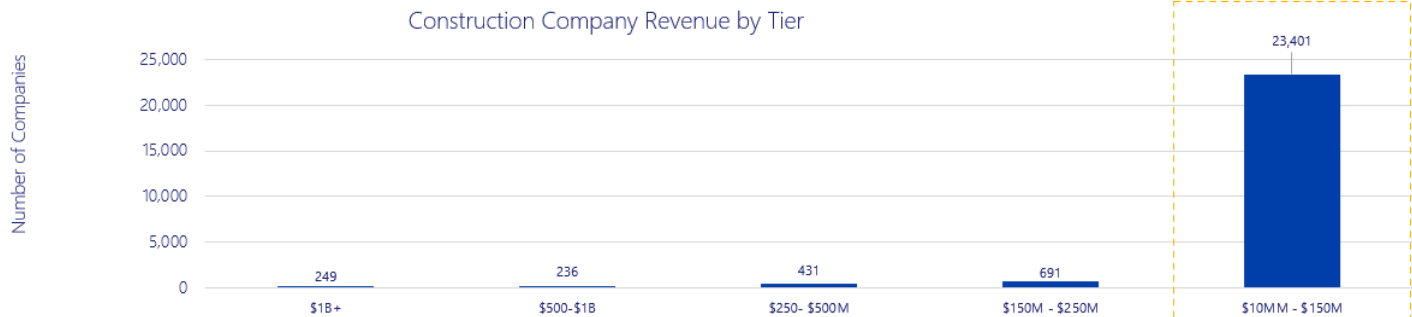
## Mobile

From home office to job site to vendors, everyone is connected!

# Our target market is the more 23000 mid-market construction companies in the US

- Tracking purchases at the project level on multiple job sites makes construction more complex than other industries
- Construction has been slow to evolve away from check payments, providing a large opportunity to convert to payments to credit card and virtual credit card payments
- With highly manual procurement processes, construction is a perfect marketplace opportunity (PaperTrl's Vendor Portal has been designed to meet that need)

Total construction-related companies in the United States with Revenue Between 10M-150M: **23,401\***



# Project integration differentiates us in construction

- No competitor was built from the ground up and specifically designed for construction
- Procurement and project-based account is critical for construction companies to manage project profitability
- The mid-market needs easy-to-use software with low entry costs

Software	Purchase, receive, process bill, pay	Project-based	Self-service implementation	Self-service customization	Mobile app
PaperTrl	✓	✓	✓	✓	✓
Corpay	Bill only	No	Implementation required	No	No
Avid Xchange	✓	No	Large implementation fee	No	No
Stampli	Light purchasing, no receiving	No	Implementation required	No	No
Beanworks (Qadient)	Light purchasing, no receiving	No	Implementation required	No	No
Bottomline Technologies	Bill only	No	Implementation required	No	No



# Direct and channel sales models

	Approach	Traction
Direct	Inbound	<ul style="list-style-type: none"><li>• Product led via paid search and social</li><li>• Signed 11 customers</li></ul>
	Outbound	<ul style="list-style-type: none"><li>• Targeted construction-focused email and calling campaigns</li><li>• 12% open rate, 66% average click rate, 177 live contacts, 48 warm leads</li></ul>
Channel	Visa/Banks	<ul style="list-style-type: none"><li>• Marketing partnership agreement signed with US Bank in June 2022</li><li>• Received \$60k of marketing investment</li><li>• Q2 joint product launch</li></ul>
	ERP ISVs	<ul style="list-style-type: none"><li>• Intuit Solution Partner agreement signed in October 2022</li><li>• Selected as only AP Automation partner for Construction market</li><li>• Q2 joint product launch</li></ul>
	ERP Resellers	<ul style="list-style-type: none"><li>• Microsoft, Sage and Intuit resellers</li><li>• Planned hire with Seed funding</li></ul>



# Construction Customers

## 100% retention



# How We Make Money

	Transactions	Monthly Subscription	Monthly Payments Revenue	Target ACV
Tier 1	Up to 800	\$600	\$480	\$15,000
Tier 2	Up to 1,750	\$1,000	\$800	\$24,000
Tier 3	Up to 3,000	\$1,500	\$1,200	\$35,000

- One-time implementation fee: \$5,000+
- Sample target construction customer invoice:

Monthly subscription \$1,500

Payments \$1,200

Integration \$ 250

PO and Expense add-on \$ 200

Total monthly \$3,150

**ACV \$37,800**

# PaperTrl is Seeking \$1.5M in Seed Funding

- To drive company towards growth stage
- 45% Marketing and business development
  - Perfect sales-led growth and customer acquisition strategies
  - Match and expand marketing investments from Visa, US Bank and Intuit
  - Develop vertical marketing programs with key industry influencers: trade association, banks, ERP vendors and software resellers
- 25% Product Development
  - Mobile App
  - Digital wallet capability
- 20% Operations and support
  - Enhance product QA and DevOps
  - Build support & implementation team
- 10% General & Administrative
  - Recruiting and Culture
  - Finance & Legal

## Term Sheet Summary

Total Raise	\$1.5 Million
Raised to Date:	\$475k
Instrument	SAFE Note
Cap	\$10 Million
Minimum	\$15,000
Expected Close	February 28

# Experienced Leadership with Startup, Construction, SaaS, Payments, and M&A experience

- Founded 4 previous startups with 3 exits
- Founder/CEO at nChannel, RetailerInc, and CTO K12 Complete
- VP, Marketplace Services, IBM Sterling Commerce
- Deep ERP experience

Steve Weber, Founder,  
President & CEO



- CMO at nChannel Inc
- Independent agency owner
- Product Management and Sales, IBM Sterling Commerce
- Deep experience in business development and partner sales

Shilpa Marano, Founder,  
Chief Operating Officer



- PaperTrl Founder
- President, Tidewater, Inc, a \$50M+ federal contractor
- More than 25 years construction and contracting experience

Prasad Dissanayake, Founder,  
Managing Director, Sri Lanka



Supported by a team of

19

exceptional people



Located in

2

Countries  
US & Sri Lanka



# Advisors

- Acting CFO – Ron Watson 1/n Consultants, former partner at Dundee Capital, Lewis & Clark Ventures
- Legal – John Monohan, Thomson & Hine
- Banker – Cathy Saunders, Chase Worthington

# Thank you

Steve Weber  
President & CEO  
760-289-9913  
[steve@papertrl.com](mailto:steve@papertrl.com)



# Appendix

# Product

Select Screen Shots

# Processing Bills

Dashboard

Purchase Orders

Inbox

Bills

Payments

Accounts

Expenses

Items

Projects

Vendors

Sync Dashboard

PaperTrl

Bills

Absolom Electric

Go Back to Portal

Shilpa Marano

Bills

Bill Templates

Recurring Bills

Credit Notes

Process Bills

Create Bill

Delete

Reject

Quick Approve

Apply Credit Note

Download Detailed Reports

Download

Export

22 Columns Shown

Refresh

	Action	Bill Date ↑↓	Bill Number ↑↓	Vendor ↑↓	Amount	Approval Status ↑↓	Approval User ↑↓	Payment Status ↑↓	Due Date ↑↓	Term ↑↓	Submitted
<input type="checkbox"/>		Bill Date	Bill Numl	Any		Any	Approv:	Any	Due Date	A.	Su
<input type="checkbox"/>	Action	06/03/2022	123456789	Office Outfitters, Inc.	700.00	PENDING	Andy Anderson	NOT-PAID	07/03/2022	Net 30	Sarah B
<input type="checkbox"/>	Action	10/28/2021	AE-1118	Office Outfitters, Inc.	998.00	PENDING	Kera Smith	NOT-PAID	11/27/2021	Net 30	Sarah B
<input type="checkbox"/>	Action	10/30/2021	AE-1119	Office Outfitters, Inc.	500.00	PENDING	Kelly Dupler	NOT-PAID	11/29/2021	Net 30	Shilpa K
<input type="checkbox"/>	Action	01/09/2022	E-101	ABC Wire Co	580.00	PENDING	Andy Anderson	NOT-PAID	02/08/2022	Net 30	System
<input type="checkbox"/>	Action	07/19/2021	Bank0288	Office Outfitters, Inc.	700.00	PENDING	Susan Lucore	NOT-PAID	08/18/2021	Net 30	Shilpa K
<input type="checkbox"/>	Action	02/21/2022	3422	ABC Wire Co	750.00	PENDING	Kate Brewer	NOT-PAID	03/23/2022	Net 30	Shilpa K
<input type="checkbox"/>	Action	09/10/2020	0288-SMLC	Office Outfitters, Inc.	500.00	PENDING	Dan Gadrin	NOT-PAID	10/10/2020	Net 30	Shilpa K

Showing 1 to 15 of 141 entries

1

2

3

4

5

15

# Payments

Dashboard

Purchase Orders

Inbox

Bills

Payments

Accounts

Expenses

Items

Projects

Vendors

PaperTrl

Payments

Absolom Electric

Go Back to Portal

Shilpa Marano

Approved BillsBatch PaymentsVendor PaymentsOffline Payments

Please note, once a batch is submitted, it takes 3-5 business days for the funds to get credited to your holding account, at which time payments will be automatically created.

\$ Cancel Batch Payments

13 Columns Shown

Refresh

		Action	Batch ID ↑↓	Created Date ↑↓	Amount ↑↓	No. of Vend	No. of Bills	Time Left to Cancel	Approval Status ↑↓	Payment Status ↑↓	Payment Provider ↑↓	Created By
<input type="checkbox"/>			Bat <input type="text"/>	<input type="text" value="Created Date"/>	<input type="text" value="0.0"/>	<input type="text" value="0.0"/>		<input type="text" value="Days Hours : Mins"/>	<input type="text" value="Any"/>	<input type="text" value="Any"/>	<input type="text" value="Any"/>	<input type="text" value="Created By"/>
<input type="checkbox"/>	>	Action	473468	10/20/2021	500.00	1	1	00 00:00	APPROVED	SUCCESS	CSI Pay Systems	Shilpa Marano
<input type="checkbox"/>	∨	Action	473184	10/12/2021	500.00	1	1	00 00:00	APPROVED	SUCCESS	CSI Pay Systems	Shilpa Marano

Vendor	Bill No.	Reference Number	Paid Amount	Payment Date	Approval Status	Payment Status	Transaction Date	Transaction Type
Office Outfitters, Inc.	AE-10022	0000000025	500.00	10/12/2021	APPROVED	SUCCESS	10/12/2021	Virtual Card

<input type="checkbox"/>	>	Action	473134	10/11/2021	150.00	1	1	00 00:00	APPROVED	SUCCESS	CSI Pay Systems	Shilpa Marano
<input type="checkbox"/>	>	Action	473052	10/07/2021	700.00	1	1	00 00:00	APPROVED	SUCCESS	CSI Pay Systems	Shilpa Marano
<input type="checkbox"/>	>	Action	473002	10/06/2021	500.00	1	1	00 00:00	APPROVED	SUCCESS	CSI Pay Systems	Shilpa Marano
<input type="checkbox"/>	>	Action	472905	10/05/2021	5,001,400.00	2	3	00 00:00	APPROVED	FAILED	CSI Pay Systems	Shilpa Marano
<input type="checkbox"/>	>	Action	472903	10/05/2021	2,600.00	1	4	00 00:00	APPROVED	SUCCESS	CSI Pay Systems	Shilpa Marano
<input type="checkbox"/>	>	Action	472902	10/05/2021	1,900.00	1	3	00 00:00	APPROVED	SUCCESS	CSI Pay Systems	Shilpa Marano

# Configuring Automations

## Example: Handling invoices greater than \$5000

PaperTrl

+

←

→

↻

app10140-portal.papertrl.com/#/home/automation

Edit Automation

Automation Name\*

Invoice > 50000

☐

Configure Rule

1. Define Event

When a

Select Document Type\*

Bill

is

Select Event\*

Submit

2. Add Conditions (Optional)

1

Select Field

Bill Amount

Select Condition

Greater Than or Equal

Value

50,000.00

+

3. Define Action

Select Action\*

Create Approval Workflow

1

Select Approval Group

Project manager - FAC

Select Users

2

Select Approval Group

Division Manager - FAC

Select Users

3

Select Approval Group

AP team

Select Users

+

# Reporting – Project Purchasing Summary

Payments

Accounts

Expenses

Items

Projects

Vendors

Sync Dashboard

Automation

Reports

Support Tickets

Settings

PaperTrl

Reports

Absolom Electric

Go Back to Portal

5

Shilpa

AP Reports

Cash Requirement Report

Vendor Detail Report

User Overview Report

AP Details Report

AP Aging Summary Report - Vendor wise

AP Aging Summary Report - User wise

Purchase Orders By Department Report

Purchase Order Outstanding Report

Expenses by Custom Field

Expenses by Account Summary

Expenses by Account Detail

Transactions Awaiting Approval

Project Purchase Orders Summary

Purchase Order Receipt Detail

Billable Transaction

Select Project/Task

View Report

Export to Excel

3 of 3

Page Width

Project Number	Budget	Amount Issued	Amount Invoiced	Remaining Budget
SMITH RESIDENCE	0.00	0.00	700.00	-700.00

Vendor	PO Number	PO Amount	Amount Invoiced	Amount Remaining	Status	Issued By	Contact Person	Notes
Wilson Safety Equipment	RES-1001	8445.00	0.00	8445.00	Open	Shilpa Marano		
Office Outfitters, Inc.	INT-1001	700.00	700.00	0.00	Closed	Shilpa Marano	Sarah Bailey	
Office Outfitters, Inc.	RES-1012	700.00	700.00	0.00	Closed	Shilpa Marano	Sarah Bailey	
ABC Wire Co	RES-1019	750.00	750.00	0.00	Closed	Shilpa Marano		

Project Number	Budget	Amount Issued	Amount Invoiced	Remaining Budget
MAIN RETAIL	1000000.00	0.00	2590.00	997410.00

Vendor	PO Number	PO Amount	Amount Invoiced	Amount Remaining	Status	Issued By	Contact Person	Notes
ABC Wire Co	COM-1001	1080.00	1080.00	0.00	Closed	Shilpa Marano		
ABC Wire Co	COM-1008	328.99	0.00	328.99	Open	Shilpa Marano		
Office Outfitters, Inc.	COM-1013	700.00	700.00	0.00	Closed	Shilpa Marano	Sarah Bailey	
Office Outfitters, Inc.	COM-1015	5000.00	500.00	4500.00	Open	Shilpa Marano	Sarah Bailey	
ABC Wire Co	COM-1016	930.00	0.00	930.00	Open	Shilpa Marano		
Office Outfitters, Inc.	COM-1017	700.00	0.00	700.00	Open	Shilpa Marano	Sarah Bailey	
ABC Wire Co	COM-1022	3750.00	750.00	3000.00	Open	Shilpa Marano		
ABC Wire Co	COM-1023	2250.00	750.00	1500.00	Open	Shilpa Marano		
ABC Wire Co	COM-1024	750.00	0.00	750.00	Open	Shilpa Marano		

Project Number	Budget	Amount Issued	Amount Invoiced	Remaining Budget
SUNNY DAYCARE	1000000.00	0.00	2160.00	997840.00

Vendor	PO Number	PO Amount	Amount Invoiced	Amount Remaining	Status	Issued By	Contact Person	Notes
ABC Wire Co	COM-1002	1080.00	750.00	330.00	Open	Shilpa Marano		
ABC Wire Co	COM-1003	1080.00	1080.00	0.00	Closed	Shilpa Marano		
ABC Wire Co	COM-1012	7500.00	0.00	7500.00	Open	Shilpa Marano		

# Integration – User configurable integration

## Shown: Setting up QuickBooks Online Integration

The screenshot displays the PaperTrl Sync Dashboard in a web browser. The dashboard is titled "Sync Dashboard" and shows the "Quickbooks Online" integration status. The status is "Failed (Pull)". A "Re-Sync" button is visible. Below the status, a table lists the sync history with columns for Action, Reference No, Data Type, and Date. The table shows 6 columns shown and 143 entries. The status bar at the bottom indicates "Showing 1 to 10 of 143 entries".

**Quickbooks Online**

Processing (Push) Pending (Push) Completed (Push) Failed (Push) Completed (Pull) **Failed (Pull)**

Re-Sync

6 Columns Shown

Action	Reference No	Data Type	Date
<input type="checkbox"/>	Name	Any	Date
<input type="checkbox"/>	18	Bill	04/19/2021 12:07:44
<input type="checkbox"/>	35	Bill	04/19/2021 12:07:44
<input type="checkbox"/>	78	Bill	04/19/2021 12:07:44
<input type="checkbox"/>	3	Bill	04/19/2021 12:07:44
<input type="checkbox"/>	25	Bill	04/19/2021 12:07:44
<input type="checkbox"/>	126	Bill	04/19/2021 12:07:44
<input type="checkbox"/>	192	Bill	04/19/2021 12:07:44

Showing 1 to 10 of 143 entries

**PaperTrl Credentials**

User Name  
shilpamarano@gmail.com

Password\*  
\*\*\*\*\*

Reset Save

Connect to Quickbooks Online

**Intuit Accounts - Sign In - Google Chrome**

accounts.intuit.com/index.html?redirect\_url=https%3A%2F%2Fappcenter.intuit.com%2Fapp%2Fconn...

**INTUIT**

turbotax quickbooks mint

**Sign In**

One account for everything Intuit, including QuickBooks. [Learn more](#)

Sign in with Google

or

Email or user ID  
steve@flysilkite.com

Password  
\*\*\*\*\*

☒ Remember me

Sign In

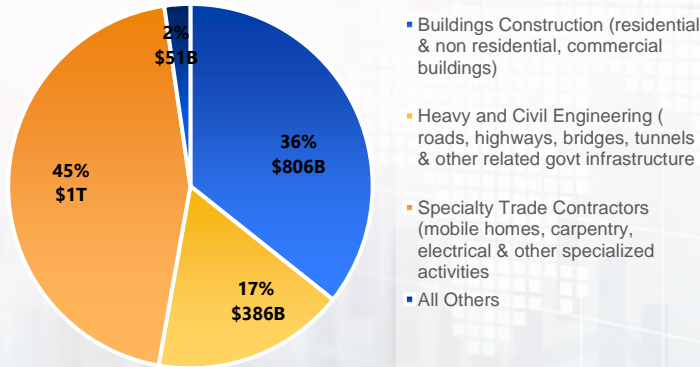


# Market/Exit Opportunity

Marketing Strategy

# Construction Market Size

## Main Activities of the US Construction Industry & 2019 revenue sizing



- The US construction industry revenue was \$2.3T in 2019 and is expected to grow at a rate of 1.1% over the next 5 years to 2024
- Spending in non-residential construction represented 60% of total and residential accounted for 40%<sup>1</sup>
- Construction spending increased 0.6% to \$1.32 trillion in November 2019<sup>1</sup>
- Global construction costs are expected to rise 4.3% on average<sup>3</sup>
- At \$992B, 77% of construction spending occurred in the private sector in 2018, while public sector construction was at \$302B<sup>3</sup>

Construction is a major contributor to the U.S. economy. The industry has more than 680,000 employers with over 7 million employees and creates nearly \$1.3 trillion worth of structures each year. Construction is one of the largest customers for manufacturing, mining and a variety of services

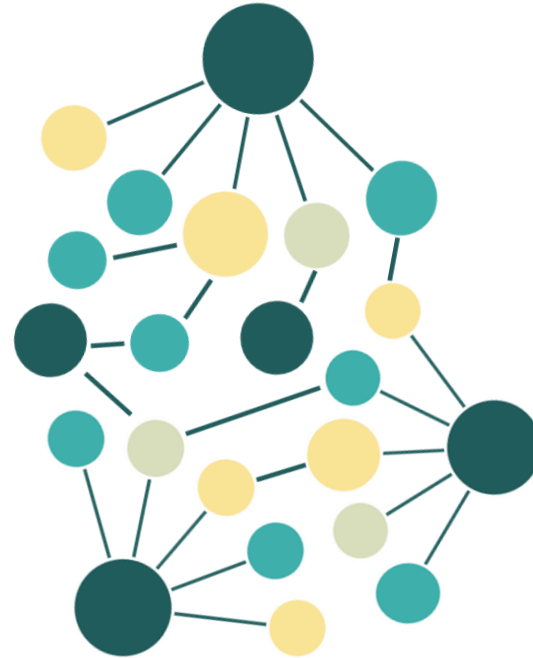
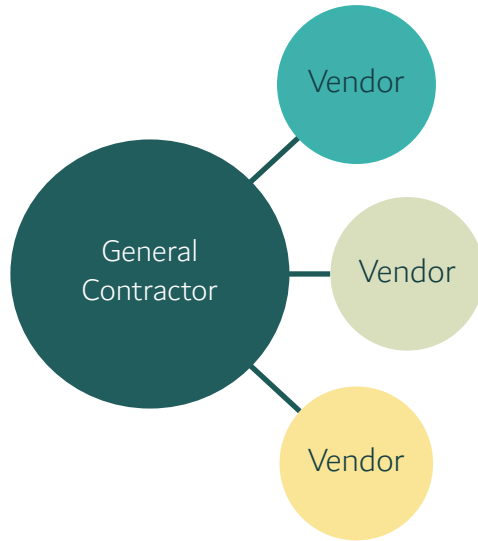
1. United States Construction Spending 1964-2019 Data | 2020-2022 Forecast | Chart- <https://tradingeconomics.com/united-states/construction-spending>
2. Construction Data- <https://www.agc.org/learn/construction-data>
3. US Public Construction – Statistics & Facts- <https://www.statista.com/topics/1256/public-construction/>
4. Ibis world- <https://my.ibisworld.com/us/en/industry/23/products-and-markets>

# Marketplace Opportunity in Construction

Contractor

Contractor + Vendors

Marketplace



Subscription Revenue  
(transactions)  
\$1,200/month

Subscription + Payments  
(transactions + interchange fee)  
\$2,800/month

Subscription + Payments + Item Catalog  
(transactions + interchange fee + listing fee)  
\$3,650/month  
(future opportunity)

# Go-to-Market Partners

- Visa Inc
  - PaperTrl has been accepted into Visa Fintech Fast Track Program
  - Visa marketing PaperTrl to banks and vertical industry as a part of their construction industry 'set play'
  - Includes \$150k marketing investment
- US Bank
  - Our first Visa introduction
  - Completed co-marketing agreement allows for US Bank payment specialists to market PaperTrl services as part of Visa construction set play
  - Includes \$50k marketing investment
- Intuit
  - Accepted into the Solution Provider Program
  - Selected as the only Procure-to-Pay Automation provider in the construction vertical
  - Intuit to provide marketing dollars and resources to support customer acquisition
  - PaperTrl to be part of Intuit's aggressive initiative to convert QuickBooks Desktop users to the cloud
- Comarketing agreements in progress with other banks including Old National Bank, PNC, Citizens and First National Bank of Omaha
  - All Visa introductions



# Representative Construction Technology Vendors

## Design and Engineering

### Architecture / Design



### Cost Estimation



### Bid Management



### Planning / Scheduling



## Project Management Software



## Marketplaces

### Build Materials



### Heavy Equipment



### Remodeling



## Robotics



## On-Site Construction

### Field Management Software



### Safety / Inspection



## Analytics



## Supply Chain

### Materials Management



### Fleet Management



### Logistics



## Prefab/Modular



## General Contracting



## Homebuilders



## Financial Management Software

### Payments / Financing



### Construction Loans



### Construction Loans



# Select Active Strategic Acquirers

Traditional and tech-focused incumbents are actively acquiring companies in the space to enhance end-to-end capabilities across the construction value chain.
























































Acquirer	# of Acquisitions (Since January 1, 2018)	Targets
<b>Bentley</b>	22 <sup>(1)</sup>	 (2019)  (2019)  (2019)  (2019)  (2020)  (2020)  (2020)  (2021)  (2021)  (2021)  (2022)
<b>eci</b>	16 <sup>(1)</sup>	 (2018)  (2018)  (2019)  (2020)  (2020)  (2020)  (2020)  (2021)  (2021)  (2021)
<b>AUTODESK</b>	12	 (2018)  (2018)  (2019)  (2020)  (2020)  (2020)  (2021)  (2021)  (2021)  (2021)  (2022)  (2022)
<b>Trimble</b>	12	 (2018)  (2018)  (2018)  (2018)  (2018)  (2019)  (2019)  (2019)  (2019)  (2020)  (2020)  (2021)
<b>JDM Technology Group</b>	9	 (2018)  (2018)  (2018)  (2018)  (2018)  (2020)  (2021)  (2022)  (2022)
<b>CONGRUEX</b>	9	 (2018)  (2018)  (2019)  (2019)  (2020)  (2020)  (2021)  (2021)
<b>HEXAGON</b>	8	 (2018)  (2018)  (2018)  (2018)  (2019)  (2021)  (2021)  (2021)
<b>PROCORE</b>	8	 (2018)  (2019)  (2019)  (2020)  (2020)  (2021)  (2021)  (2021)
<b>Evercommerce</b>	6	 (2019)  (2019)  (2020)  (2020)  (2020)  (2021)
<b>PROMETHEUS GROUP</b>	6	 (2019)  (2020)  (2020)  (2020)  (2022)  (2022)

Sources: S&P Capital IQ, PitchBook, total global construction technology deals as of June 29, 2022.

(1) Select acquisitions and investments shown.

# Highly Active Investors and Financial Sponsors

Accelerating activity of platform acquisitions, add-ons, and financings; investors with experience in the category continue to reinvest.

Investor	# of Investments (Since January 1, 2018)	Targets
 BRICK & MORTAR VENTURES	26 <sup>(1)</sup>	 curbio (2018)  CONNECT HOMES (2018)  Cumulus (2018)  safesite (2019)  FIELDWIRE (2019)  TRADE WORKER (2019)  LEVELSET (2019)  IFM (2020)  ADVANCED NAVIGATION (2020)  CANVAS (2021)  SafeAI (2021)  Foresight (2022)
TIGERGLOBAL	12	 moglix (2019)  EquipmentShare (2021)  briq (2021)  VERSATILE (2021)  AGORA (2021)  Assignar (2021)  ServiceTitan (2021)  RENORUN (2021)  TUL (2022)  oico (2022)  KON (2022)  BUILT ROBOTICS (2022)
 TA ASSOCIATES	11	 CEMAR (2018)  cea point (2019)  elmero (2020)  EasyBuild (2020)  IFS (2020)  thinkproject (2020)  NBS (2021)  RAMSAUER (2021)  STORMER (2021)  TEAM Software (2021)  ENSCAPE (2022)  kairnial (2022)
 THOMABRAVO	9	 veriforce (2019)  RUCKIT (2020)  FOUNDATION (2020)  MCCORMICK (2020)  Command Alkon (2020)  estimating EDGE (2021)  REALPAGE (2021)  HCSS (2021)  ServiceTitan (2021)
 INSIGHT PARTNERS	8	 monday.com (2018)  PlanRadar (2020)  VERSATILE (2020)  DOXEL (2021)  EquipmentShare (2021)  CompanyCam (2021)  ALASCO (2022)  connectteam (2022)
khosla ventures	6	 KATERRA (2020)  cover (2020)  AREVO (2021)  AVVIR (2021)  MIGHTY BUILDINGS (2021)  Homebound (2022)
 FIFTH WALL	6	 built (2019)  Assignar (2021)  RENORUN (2021)  KON (2022)  BUILDING CLOUD (2022)  BUILT ROBOTICS (2022)
 Bessemer Venture Partners	5	 Astorian (2019)  PROCORE (2020)  Miter (2020)  Rundoo (2021)  ServiceTitan (2021)
 Serent CAPITAL	5	 DAVIDWARE (2019)  blmn (2020)  coCONSTRUCT (2021)  BUILDERTREND (2021)  boe (2021)
Accel	4	 propeller (2019)  Powerplay (2020)  bundle (2021)  MATERIAL DEPOT (2022)

Sources: S&P Capital IQ, PitchBook, total global construction technology deals as of June 29, 2022.

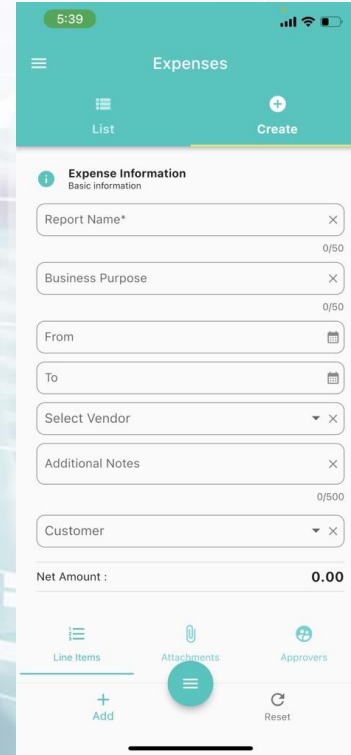
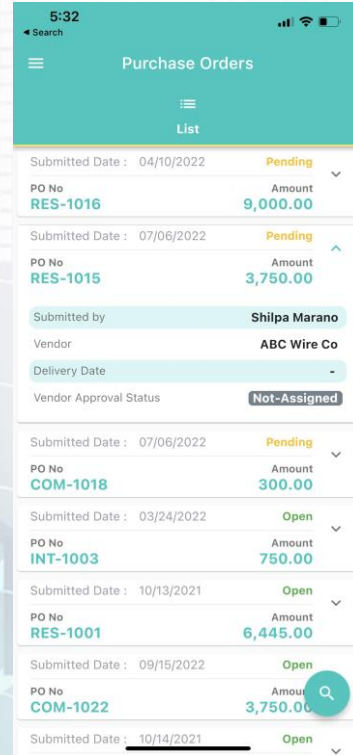
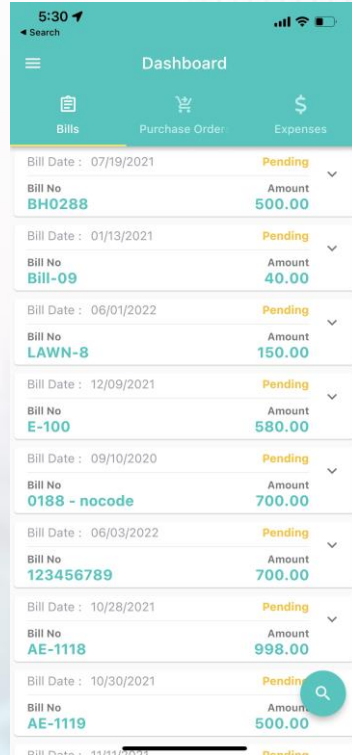
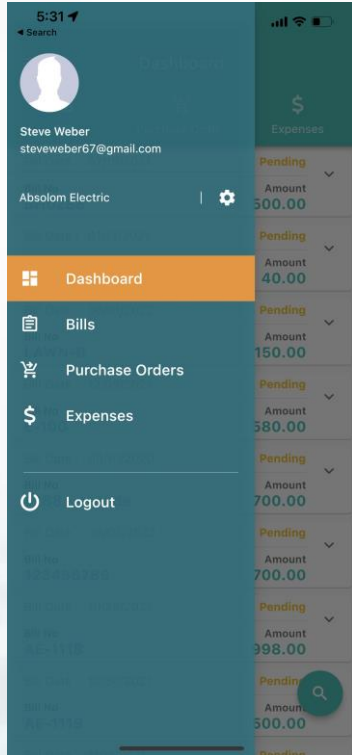
(1) Select acquisitions and investments shown.

\*Indicates platform investment.

\*\*Indicates acquisitions that were acquired through portfolio companies.



# Mobile Application



Purchase Order Details

PO# RES-1006

←

→

✕ Close

Department

Residential

Purchase Order Number

RES-1006

Purchase Order Date

01/10/2022

Vendor

The Home Depot

Project

ADAMS RESIDENCE

Contact Person

Steve Smith

Contact Number

919-861-2308

Shipping Address

200 E. Campus View Blvd.  
Columbus, OH 43235

Billing Address

200 E. Campus View Blvd.  
Columbus, OH 43235

Item Information

#	Item Number	Item Name	Description	Unit Of Measurement
1	Sprinkler Heads	Sprinkler Heads	Findley Sprikler Head	EA

Item Gross Amount

1,423.80

Account Gross Amount

0.00

Tax Amount

0.00

Discount Amount

0.00

Net Amount

1,423.80

Select Approver

▼

Issue Visa Virtual Card

☒

Download Attachments

View Audit Trial

Reject

Approve & Finalize



Create Visa Virtual Card

Select Users

Bob Prince

▼

Cell Phone #:

760-289-9913

PO Number:

RES-1006

PO Amount:

\$1423.80

Not to exceed:

10%

Exact Amount:

\$1566.18

Expiration (MM/YY)

06/22

# of Uses

2

Notes:

Adams Residence Project#  
RES-9444

AuthorizedMerchant Group:

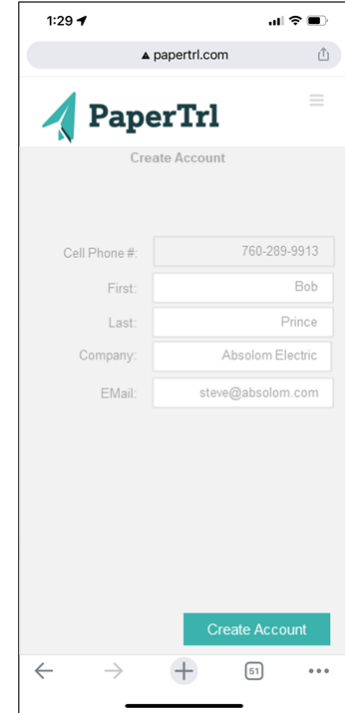
Maintenance

Issue Physical Card

☐

Save & Issue

Proprietary and Confidential PaperTrl, Inc  
All terms of non-disclosure apply



Proprietary and Confidential PaperTrl, Inc  
All terms of non-disclosure apply

1:29

Create Account

Cell Phone #:

First:

Last:

Company:

Email:

Create Account



1:29

Create Account

vCards Pending  
Tidewater, Inc

Cell Phone #:

Max Limit: \$1566.18  
Uses Remaining: 2 **PLATINUM**

Issued by Keith Fields 2/13/2022  
PO Number: [RES-1006](#)

Bob Prince **VISA**

Add to Apple Wallet

Create Account



1:29

PO # RES-1006

Vendor: The Home Depot

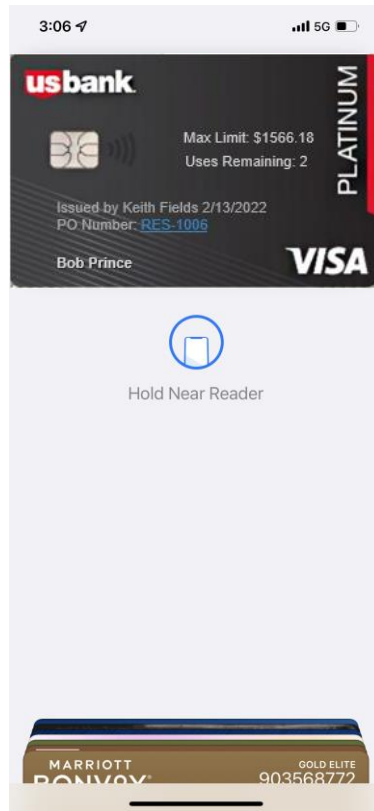
Qty: 36  
Unit Price: 39.55  
Item Number: Sprinkler Heads  
Item Name: Sprinkler Heads  
Description: Findley Sprinkler Head

Qty: 1  
Unit Price: 49.85  
Item Number: L7889  
Item Name: Langstrom 7" Gangly Wrench  
Item Description: Lanstrom wrench compatible with the Findlay sprocket

Total: \$1423.80

Project: ADAMS Residence  
Lot # 88  
Seaside Village

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